

Second home

Pandemic boon yields satellite shop for Magnolia nursery



n March 2020, with plants in their nursery and their annual business cycle about to bloom simultaneously, Courtney Paulson and Chris Hunter locked the gates of Magnolia Gift and Garden. They could have stayed open—under pandemic restrictions at the time, theirs was considered an essential business—but uncertainty in the first wave of COVID-19 prompted the married owners to take the safest course.

"I thought we were toast; I thought that was it [for the nursery]," Paulson recalled in a recent interview. "I mourned our life, really. It was just such a strange time."

Three weeks later, Magnolia reopened ... and went on to have its best year since the couple started the business in 2008 at the East Avenue location of the old Zamora Nurseries, where Paulson had worked 20 years. California's stay-home orders led to more

Magnolia Downtown Chico 830 Broadway. (530) 809-4196 magnoliagardening.com interest in plants, she explained—notably, house plants. From this coalescence sprung a downtown shop, which opened last August. The

store with an industrial interior, on Broadway between Eight and Ninth streets, expands upon the indoor plants and pottery aspects of Magnolia's nursery, with a distinct aesthetic. Paulson knew she'd found her place the moment she spotted it while driving by, stopped and peeked inside.

"We weren't actively looking," she said,

Co-owner Courtney Paulson continuously refreshes decor inside Magnolia Gift and Garden's downtown Chico shop. PHOTO BY EVAN TUCHINSKY

"but I messaged my husband that I wanted to get this space because it was just so perfect, with all the windows and the skylight.

"Honestly, I'd been at the nursery for so many years [that] I was kind of ready for a change, too. But I love plants, so this has been a new adventure sticking in the plant world. It's kind of a perk, too, that my husband and I have our own spaces now!"

Paulson (and Hunter) decided the storefront needed only a couple minor renovations: flooring and paint. Otherwise, Paulson simply has added touches of decor from local antiques stores such as Eighth and Main. She said she continuously refreshes the look of her shop, not just the inventory, so customers can have a different experience each visit.

Her overarching theme is a motto for both sites of the business: cultivating a good-natured home.

So far, the clientele has come from "a lot of word of mouth"—via the East Avenue location, social media and the Local Nursery Crawl (happening Feb. 25-26 this year) in which Magnolia participates.

"What a luxury that we have an established business," Paulson said. "And we had that advantage with our nursery [when it opened]; everyone knew there was a nursery there, so even though the name changed, that's always been on our side.

"It's been a lot of fun [opening the new shop]," she added. "It's been a lot of work ... it was a little more than I was anticipating, but it's amazing. I'm really grateful and happy."

-EVAN TUCHINSKY

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