

Meet your Masters Club

SACRAMENTO ASSOCIATION OF REALTORS
HONORS A SPECIAL GROUP

As its name implies, the Masters Club is a special group of people. They are members of the Sacramento Association of Realtors who have excelled at what they do – sell real estate.

In turn, the Masters Club helps all SAR members become better at their jobs. In addition, club members provide leadership in the community, not only in real estate but by helping make Sacramento a better place to live.

Debuting this week is a new monthly feature highlighting the Sacramento Association of Realtors' Masters Club and our local real estate market.

The Masters Club is a select group, said Masters Club incoming president Hyrum Gray, a longtime agent with Lyon Real Estate in Sacramento. Out of 7,250 SAR members, 742 made the Masters Club. That's only 10.2%.

These agents are top producers. They each represent at least 20 closed escrows a year or \$5 million in production and eight closed escrows. In addition, Masters Club members need to demonstrate success year after year. Renewal is not automatic; members must qualify each year to maintain their membership.

As it says in its mission statement, the "Masters Club is dedicated to recognizing the excellence, leadership and generosity of the region's top real estate professionals.

"In addition to strong sales figures, our members demonstrate a commitment to leadership, mentorship and shaping the future of Sacramento's real estate community," the statement says. "Each year, Masters Club members generously devote their time to volunteering with and raising funds for area non-profits, providing

numerous educational and networking opportunities, and contributing to the career development of their fellow SAR members."

That service adds up, Gray noted. The Masters Club donated about \$31,000 to local charities in 2019. Since 2001, the club has raised more than \$330,000 for Sacramento area non-profits.

Masters Club members donate time as well as money. Along with other SAR members, Masters Club members regularly volunteer to staff prep and serving shifts at Loaves & Fishes, which provides food and services for those in need. From 7:30 to 9:30 a.m., members will be chopping vegetables, peeling potatoes and other kitchen chores. From 10:45 a.m. to 1:30 p.m., they'll be serving meals to an estimated 600 to 1,000 homeless people. The next volunteer day is scheduled for March 30.

BY DEBBIE ARRINGTON

The Masters Club will host its annual reception to celebrate its members' accomplishments and install its incoming officers at 6:30 p.m. April 3 at the Crocker Art Museum. Tickets (\$80) are available via the SAR website, sacrealtors.org.

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